



DiGi.COM BERHAD

Company no. 425190-X
(Incorporated in Malaysia)

Date: 20 October 2014

**Subject: INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
AND FINANCIAL PERIOD ENDED 30 SEPTEMBER 2014**

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INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
AND FINANCIAL PERIOD ENDED 30 SEPTEMBER 2014

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| | INDIVIDUAL QUARTER | | CUMULATIVE QUARTER | |
|--|----------------------------|--|--------------------------|----------------------------|
| | CURRENT YEAR QUARTER | PRECEDING YEAR CORRESPONDING QUARTER | CURRENT YEAR ENDED | PRECEDING YEAR ENDED |
| | 30 SEPT 2014 RM'000 | 30 SEPT 2013 RM'000 | 30 SEPT 2014 RM'000 | 30 SEPT 2013 RM'000 |
| Revenue | 1,756,145 | 1,699,726 | 5,219,884 | 4,999,982 |
| Other income | 4,583 | 475 | 14,200 | 11,586 |
| Depreciation and amortisation | (126,795) | (221,220) | (360,174) | (756,307) |
| Other expenses | (972,088) | (934,456) | (2,871,879) | (2,779,205) |
| Finance costs | (9,202) | (10,125) | (27,154) | (34,281) |
| Interest income | 3,882 | 4,499 | 10,132 | 15,068 |
| Profit before tax | 656,525 | 538,899 | 1,985,009 | 1,456,843 |
| Taxation | (169,606) | (90,194) | (514,018) | (299,482) |
| Profit for the period, representing total recognised income and expenses for the period | 486,919 | 448,705 | 1,470,991 | 1,157,361 |
| Other comprehensive income | - | - | - | - |
| Total comprehensive income for the period, net of tax | 486,919 | 448,705 | 1,470,991 | 1,157,361 |
| Attributable to: Owners of the parent | 486,919 | 448,705 | 1,470,991 | 1,157,361 |

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CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME - CONT'D

| | INDIVIDUAL QUARTER | | CUMULATIVE QUARTER | |
|--|----------------------------|--|--------------------------|----------------------------|
| | CURRENT YEAR QUARTER | PRECEDING YEAR CORRESPONDING QUARTER | CURRENT YEAR ENDED | PRECEDING YEAR ENDED |
| | 30 SEPT 2014 | 30 SEPT 2013 | 30 SEPT 2014 | 30 SEPT 2013 |
| Earnings per share attributable to owners of the parent (sen per share): | | | | |
| - Basic | <u>6.26</u> | <u>5.77</u> | <u>18.92</u> | <u>14.89</u> |
| - Diluted ¹ | <u>NA</u> | <u>NA</u> | <u>NA</u> | <u>NA</u> |

Note:¹NA denotes "Not Applicable"

(The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

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CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| | AT 30 SEPT 2014 RM'000 | AT 30 SEPT 2013 RM'000 |
|--|------------------------------|------------------------------|
| Non-current assets | | |
| Property, plant and equipment | 2,274,793 | 1,933,499 |
| Intangible assets | 507,443 | 531,525 |
| | 2,782,236 | 2,465,024 |
| Current assets | | |
| Inventories | 25,942 | 23,949 |
| Trade and other receivables | 715,717 | 696,626 |
| Derivative financial instruments | 1,949 | 317 |
| Current tax recoverable | - | 52,231 |
| Cash and cash equivalents | 259,229 | 549,696 |
| | 1,002,837 | 1,322,819 |
| TOTAL ASSETS | 3,785,073 | 3,787,843 |
| Non-current liabilities | | |
| Loans and borrowings | 239,048 | 443,999 |
| Deferred tax liabilities | 191,400 | 63,224 |
| Provision for liabilities | 23,299 | 20,959 |
| | 453,747 | 528,182 |
| Current liabilities | | |
| Trade and other payables | 1,737,901 | 1,785,560 |
| Provision for liabilities | 25,406 | 25,172 |
| Deferred revenue | 393,423 | 385,790 |
| Loans and borrowings | 358,870 | 507,482 |
| Taxation | 207,636 | - |
| | 2,723,236 | 2,704,004 |
| Total liabilities | 3,176,983 | 3,232,186 |
| Equity | | |
| Share capital | 77,750 | 77,750 |
| Reserves | 530,340 | 477,907 |
| Total equity - attributable to owners of the parent | 608,090 | 555,657 |
| TOTAL EQUITY AND LIABILITIES | 3,785,073 | 3,787,843 |
| Net assets per share (RM) | 0.08 | 0.07 |

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

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INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
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CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | Share capital RM'000 | Share premium RM'000 | Retained earnings/ (deficit) RM'000 | Total RM'000 |
|--|-------------------------|-------------------------|--|-----------------|
| At 1 January 2014 | 77,750 | 691,905 | (108,656) ¹ | 660,999 |
| Total comprehensive income | - | - | 1,470,991 | 1,470,991 |
| Transaction with owners: | | | | |
| Dividend for the financial year ended 31 December 2013 - fourth interim dividend | - | - | (544,250) | (544,250) |
| Dividend for the financial year ending 31 December 2014 - first interim dividend | - | - | (482,050) | (482,050) |
| - second interim dividend | - | - | (497,600) | (497,600) |
| At 30 September 2014 | <u>77,750</u> | <u>691,905</u> | <u>(161,565)</u> | <u>608,090</u> |
| At 1 January 2013 | 77,750 | 691,905 | (508,334) ¹ | 261,321 |
| Total comprehensive Income | - | - | 1,157,361 | 1,157,361 |
| Transaction with owners: | | | | |
| Dividend for the financial year ended 31 December 2012 - fourth interim dividend | - | - | (194,375) | (194,375) |
| Dividend for the financial year ending 31 December 2013 - first interim dividend | - | - | (295,450) | (295,450) |
| - second interim dividend | - | - | (373,200) | (373,200) |
| At 30 September 2013 | <u>77,750</u> | <u>691,905</u> | <u>(213,998)</u> | <u>555,657</u> |

Note:¹ The deficit was a result of the Group's capital management initiatives carried out during the financial year ended 31 December 2012. The Company ("DiGi.Com Berhad") received dividends from one of its subsidiaries in the form of bonus issue of redeemable preference shares and capital repayment amounting to RM509.0 million and RM495.0 million respectively. The Company had declared part of these as special dividends to its shareholders. The deficit arose from the elimination of these intra-group dividends at Group level.

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

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INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
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CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| | PERIOD ENDED 30 SEPT 2014 RM'000 | PERIOD ENDED 30 SEPT 2013 RM'000 |
|---|---|---|
| Cash flows from operating activities | | |
| Profit before tax | 1,985,009 | 1,456,843 |
| Adjustments for: | | |
| Non-cash items | 383,174 | 860,254 |
| Finance costs | 27,154 | 34,281 |
| Interest income | (10,132) | (15,068) |
| Operating profit before working capital changes | 2,385,205 | 2,336,310 |
| Changes in working capital: | | |
| Net change in current assets | (24,007) | (83,456) |
| Net change in current liabilities | (16,372) | (296,915) |
| Cash generated from operations | 2,344,826 | 1,955,939 |
| Interest paid | (35,405) | (40,362) |
| Government grant received | 17,024 | 22,856 |
| Payments for provisions | (3,525) | (109,180) |
| Taxes paid | (148,340) | (398,940) |
| Net cash generated from operating activities | 2,174,580 | 1,430,313 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment and intangible assets | (670,155) | (611,142) |
| Interest received | 9,929 | 15,570 |
| Proceeds from disposal of property, plant and equipment | 5,987 | 2,274 |
| Net cash used in investing activities | (654,239) | (593,298) |
| Cash flows from financing activities | | |
| Draw-down of revolving credit facilities | 900,000 | 300,000 |
| Repayment of loan and borrowings | (1,048,291) | (433,150) |
| Dividend paid | (1,523,900) | (863,025) |
| Net cash used in financing activities | (1,672,191) | (996,175) |
| Net decrease in cash and cash equivalents | (151,850) | (159,160) |
| Cash and cash equivalents at beginning of period | 411,079 | 708,856 |
| Cash and cash equivalents at end of period | 259,229 | 549,696 |

(The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
AND FINANCIAL PERIOD ENDED 30 SEPTEMBER 2014

NOTES TO THE INTERIM FINANCIAL REPORT

A1. Basis of Preparation

The interim financial report is unaudited and has been prepared in compliance with MFRS 134: Interim Financial Reporting.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2013.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 December 2013 except for the newly-issued Malaysian Accounting Standards Board approved accounting framework - Malaysian Financial Reporting Standards ("MFRS"), Amendments to standards and IC Interpretations ("IC Int.") to be applied by all Entities Other Than Private Entities for the financial periods beginning on or after 1 January 2014:

| | |
|---|--|
| Amendments to MFRS 10, MFRS 12 and MFRS 127 | Investment Entities |
| Amendments to MFRS 132 | Offsetting Financial Assets and Financial Liabilities |
| Amendments to MFRS 136 | Recoverable Amount Disclosures for Non-Financial Assets |
| Amendments to MFRS 139 | Novation of Derivatives and Continuation of Hedge Accounting |
| IC Interpretation 21 | Levies |

The adoption of the above did not have any significant effects on the interim financial report upon their initial application.

A2. Seasonality or Cyclicity of Interim Operations

The operations of the Group were not significantly affected by any seasonal and cyclical factors.

A3. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no items affecting assets, liabilities, equity, net income or cash flows that were unusual because of their nature, size or incidence for the current quarter and financial period ended 30 September 2014, other than the drawdown of revolving credit ("RC") facilities, the subsequent repayments of these RC facilities, and the repayments of the floating-rate term loan ("FRTL") as disclosed in A5.

A4. Material Changes in Estimates

There were no changes in estimates of amounts reported in prior financial years that have a material effect in the current quarter and financial period ended 30 September 2014.

INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
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NOTES TO THE INTERIM FINANCIAL REPORT- CONT'D

A5. Debts and Equity Securities

There were no issuance, repurchase and repayment of debt and equity securities for the current quarter and financial period ended 30 September 2014, other than:

- (i) the final repayment of RM100.0 million on 27 January 2014 for the RC facility drawn down on 25 September 2013;
- (ii) the drawdown of the RC facility amounting to RM300.0 million on 4 March 2014, and the repayments of RM150.0 million each made on 4 April 2014 and 5 May 2014;
- (iii) the drawdown of the RC facility amounting to RM300.0 million on 3 June 2014, and the repayments of RM150.0 million each made on 3 July 2014 and 4 August 2014;
- (iv) the drawdown of the RC facility amounting to RM300.0 million on 2 September 2014, and the partial repayment of RM150.0 million made on 23 September 2014; and
- (v) the repayments of RM98.0 million each made on 31 March 2014 and 30 September 2014, in respect of the FRTL.

A6. Dividend Paid

For the financial period ended 30 September 2014:

- (i) the fourth interim tax exempt (single-tier) dividend of 7.0 sen per ordinary share amounting to RM544.3 million in respect of the financial year ended 31 December 2013 was paid on 7 March 2014;
- (ii) the first interim tax exempt (single-tier) dividend of 6.2 sen per ordinary share amounting to RM482.1 million in respect of the financial year ending 31 December 2014 was paid on 6 June 2014; and
- (iii) the second interim tax exempt (single-tier) dividend of 6.4 sen per ordinary share amounting to RM497.6 million in respect of the financial year ending 31 December 2014 was paid on 5 September 2014.

A7. Segment Information

Segmental information is not presented as the Group is primarily engaged in the provision of mobile communication services and its related products in Malaysia.

A8. Material Events Subsequent to the End of the Interim Period

There are no material events subsequent to the current quarter and financial period ended 30 September 2014 up to the date of this report.

A9. Changes in the Composition of the Group

There were no material changes in the composition of the Group for the current quarter and financial period ended 30 September 2014 including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
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NOTES TO THE INTERIM FINANCIAL REPORT- CONT'D

A10. Changes in Contingent Liabilities

There were no material changes in contingent liabilities or contingent assets arising since the last audited financial statements for the financial year ended 31 December 2013.

A11. Capital Commitments

Capital commitments of the Group in respect of property, plant and equipment and intangible assets not provided for as of 30 September 2014 are as follows:

| | RM'000 |
|---------------------------------|---------------|
| Approved and contracted for | 607,000 |
| Approved but not contracted for | 1,113,000 |

A12. Related Party Transactions

The related party transactions of the Group have been entered into in the normal course of business. Listed below are the significant transactions and balances with related parties of the Group during the current financial period:

| | Transactions for the period ended 30 Sept 2014 RM'000 | Balance due from/(to) at 30 Sept 2014 RM'000 |
|--|--|---|
| With the ultimate holding company and fellow subsidiaries | | |
| - Telenor ASA | | (41,778) |
| Consultancy services rendered | 18,253 | |
| -Telenor Consult AS | | (7,512) |
| Personnel services rendered | 9,715 | |
| - Telenor Global Services AS | | (5,543) |
| Sales of interconnection services on international traffic | 181 | |
| Purchases of interconnection services on international traffic | 10,671 | |
| Purchases of IP transit | 395 | |
| Purchases of global connectivity | 642 | |
| - Total Access Communication Public Company Limited | | 4,532 |
| Sales of international roaming services | 191 | |
| Purchases of international roaming services | 3,261 | |

INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
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NOTES TO THE INTERIM FINANCIAL REPORT- CONT'D

A12. Related Party Transactions – cont'd

With the ultimate holding company and fellow subsidiaries- cont'd

| | | |
|---|-------------------|-------------------|
| - DTAC Network Co. Ltd | | (686) |
| Sales of interconnection services on international traffic | 1,084 | |
| Purchases of interconnection services on international traffic | 2,021 | |
| - Telenor Norge AS | | 12 |
| Sales of international roaming services | 323 | |
| Purchases of international roaming services | 25 | |
| - Telenor Shared Services - Pakistan (Private) Limited | | (623) |
| Purchases of customer centre off-shoring services | 1,260 | |
| - Telenor IT Asia Sdn Bhd | | 2,135 |
| Services rendered for Asian Infrastructure Shared Services Centre | 664 | |
| - Telenor Global Shared Services AS | | (2,716) |
| Services rendered on Asian Infrastructure Shared Services Centre | 941 | |
| - Telenor Eiendom Holding AS | | (471) |
| Consultancy fees | 502 | |
| - Telenor Digital AS | | (482) |
| Consultancy fees | 77 | |
| | <u> </u> | <u> </u> |

INTERIM FINANCIAL REPORT FOR THE THIRD QUARTER
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ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B)

B1. Review of the Performance of the Company and its Principal Subsidiaries

We have provided a full analysis of the Group's performance in the "Management Discussion & Analysis" enclosed.

B2. Explanatory Comments on Any Material Change in the Profit Before Tax for the Quarter Reported on as Compared with the Immediate Preceding Quarter

The Group's profit before tax closed at RM656.5 mil in Q3 2014, slipping 2.6% against the Q2 2014, primarily attributable to revenue pressures in the current quarter, mitigated by steady upward climb in mobile internet revenues coupled with well-managed OPEX spending.

B3. Prospects For The Next Financial Year Ending 31 December 2014

We have provided a full analysis of the Group's prospects up to 31 December 2014 in the "Management Discussion & Analysis" enclosed.

B4. Explanatory Notes for Variance of Actual Profit from Forecast Profit/Profit Guarantee

Not applicable.

B5. Taxation

The Group's taxation charge for the current quarter and period ended 30 September 2014 respectively were made up as follows:

| | Current year quarter ended 30 Sept 2014 RM'000 | Current period ended 30 Sept 2014 RM'000 |
|--------------|---|---|
| Current tax | 143,983 | 512,627 |
| Deferred tax | 25,623 | 1,391 |
| Total | 169,606 | 514,018 |

The Group's effective tax rates for the current quarter and financial period ended 30 September 2014 of 25.8% and 25.9% respectively are higher than the statutory tax rate of 25.0%, mainly due to certain expenses not deductible for tax purposes.

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**ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) –
CONT'D**

B6. Status of Corporate Proposals

There are no corporate proposal announced but not completed in the interval from the date of the last report and the date of this announcement.

B7. Group Borrowings

| | 30 Sept 2014 RM'000 |
|--------------------------|--------------------------------------|
| Current | |
| RC | 150,000 |
| FRTL | 195,614 |
| Finance lease obligation | 13,256 |
| | 358,870 |
| Non-current | |
| FRTL | 208,888 |
| Finance lease obligation | 30,160 |
| | 239,048 |

The above loans and borrowings are denominated in Ringgit Malaysia and unsecured.

The RC facility principal amount of the RM400 million, which is part of the existing Syndicated Facilities of RM1.4 billion, has been increased to RM800 million effective 8 September 2014 for another 2 years, and will be expired on 30 September 2016.

The Group has an outstanding RC of RM150.0 million as at 30 September 2014.

The current and non-current portions of the floating rate term loan (“FRTL”) are repayable in semi-annual installments of RM98.0 million each and final repayment of RM112.0 million. The next repayment will be made in March 2015.

B8. Financial Instruments

As at 30 September 2014, the Group’s outstanding foreign currency forward contracts for the purpose of hedging certain foreign currency-denominated payables, are as detailed below:

| Type of derivative | Contract value in foreign currency (USD'000) | Notional value (RM'000) | Fair value (RM'000) | Gain arising from fair value changes (RM'000) |
|---|--|-------------------------|---------------------|---|
| Foreign currency forward contracts - Less than one year | 24,000 | 76,953 | 78,902 | (1,949) |

**ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) -
CONT'D**

B8. Financial Instruments - Cont'd

Accounting Policy

The above foreign currency forward contracts were entered into by the Group to minimise its exposure to foreign currency risks as a result of transactions denominated in currencies other than its functional currency, arising from the normal business activities; in accordance with the Group's foreign currency hedging policy. In line with the Group's foreign currency hedging policy, hedging is only considered for firm commitments and highly probable transactions of which hedging shall not exceed 100% of the net exposure value. Firm commitments are netted-off against receivables denominated in the same currency, and only the net exposures are hedged so as to maximise the Group's natural hedge position.

Speculative activities are strictly prohibited. We adopt a layered approach to hedging, where a higher percentage of hedging will be executed for closer-dated exposures and with time, increase the hedge as the probability of the underlying exposure increases. The derivatives and their underlying exposures will be monitored on an on-going basis.

The cash requirement for settling of foreign currency forward contracts is solely from the Group's working capital, in view of its relative immateriality.

Derivative financial instruments comprise forward contracts in the foreign exchange market. Derivatives are stated at fair value which is equivalent to the marking of the derivatives to market, using prevailing market rates. Derivatives with positive market values (unrealised gains) are included under current assets and derivatives with negative market values (unrealised losses) are included under current liabilities in the statement of financial position. Any gains or losses arising from derivatives held for trading purposes, or changes in fair value on derivatives during the financial period that do not qualify for hedge accounting and the ineffective portion of an effective hedge, are recognised in profit and loss.

Credit Risk Management Policy

Foreign currency forward contracts are executed only with credit-worthy financial institutions in Malaysia which are governed by appropriate policies and procedures.

B9. Material Litigation

There are no pending material litigations as at the date of this report.

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**ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) -
CONT'D**

B10. Dividends

The Board of Directors has declared a third interim tax exempt (single-tier) dividend of 6.2 sen per ordinary share (2013: 5.7 sen per ordinary share) in respect of the financial year ending 31 December 2014, which will be paid on 5 December 2014. The entitlement date is on 7 November 2014.

A Depositor shall qualify for the entitlement only in respect of:

- (i) shares transferred to the Depositor's Securities Account before 4.00 p.m. on 7 November 2014 in respect of transfers; and
- (ii) shares bought on Bursa Malaysia Securities Berhad ("Bursa Securities") on a cum entitlement basis according to the Rules of Bursa Securities.

Total dividend declared for the financial year ending 31 December 2014 was 12.6 sen per ordinary share, excluding the above-mentioned dividend declarations which are subsequent to the current financial period.

B11. Earnings Per Share

Basic Earnings Per Share

The basic earnings per share for the current quarter and financial period ended 30 September 2014 have been calculated as per the summary below:

| | Current year quarter ended 30 Sept 2014 RM'000 | Previous year quarter ended 30 Sept 2013 RM'000 | Current year period ended 30 Sept 2014 RM'000 | Previous year period ended 30 Sept 2013 RM'000 |
|--|---|--|--|---|
| Earnings | | | | |
| Profit for the period Amount attributable to owners of the parent | 486,919 | 448,705 | 1,470,991 | 1,157,361 |
| Weighted average number of ordinary shares ('000) | 7,775,000 | 7,775,000 | 7,775,000 | 7,775,000 |
| Basic earnings per share (sen) | 6.26 | 5.77 | 18.92 | 14.89 |

Diluted Earnings Per Share - Not applicable

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**ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) -
CONT'D**

B12. Auditors' Report on Preceding Annual Financial Statements

The latest audited financial statements for the financial year ended 31 December 2013 were not subject to any qualification.

B13. Disclosure of Realised and Unrealised Profits/(Losses)

| | Current year quarter as at 30 Sept 2014 RM'000 | Immediate preceding quarter as at 30 June 2014 RM'000 |
|--|---|--|
| Total (deficit)/ retained profits of DiGi.Com Berhad and its subsidiaries: | | |
| - Realised | (167,209) | (158,614) |
| - Unrealised | 5,644 | 7,730 |
| Total | (161,565) | (150,884) |

B14. Additional Disclosures

| | Current year quarter ended 30 Sept 2014 RM'000 | Previous year quarter ended 30 Sept 2013 RM'000 | Current year period ended 30 Sept 2014 RM'000 | Previous year period ended 30 Sept 2013 RM'000 |
|---|---|--|--|---|
| Impairment losses on trade receivables | 9,846 | 6,787 | 23,567 | 19,941 |
| Allowance/(reversal) for inventory obsolescence | 502 | (987) | 960 | (1,436) |
| Foreign exchange loss/(gain) | 7,878 | 1,049 | 1,673 | (452) |
| (Gain)/loss on derivatives | (2,238) | 858 | (1,138) | (468) |

Other than the items highlighted above which have been included in the condensed consolidated statement of comprehensive income, there were no profits/(losses) on any other items and sale of quoted securities, investments and properties included in the results for the current quarter and financial period ended 30 September 2014.

c.c. Securities Commission