

## **DIGI.COM BERHAD**

Company no. 425190-X (Incorporated in Malaysia)

Date: 19 July 2013

Subject: INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER

**AND FINANCIAL PERIOD ENDED 30 JUNE 2013** 

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# INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDU	JAL QUARTER	CUMULATI	VE QUARTER
	CURRENT YEAR QUARTER	PRECEDING YEAR CORRESPONDING QUARTER	CURRENT YEAR ENDED	PRECEDING YEAR ENDED
	30 JUNE 2013 RM'000	30 JUNE 2012 RM'000	30 JUNE 2013 RM'000	30 JUNE 2012 RM'000
Revenue	1,653,164	1,579,721	3,300,256	3,149,130
Other income	1,649	9,870	11,111	15,516
Depreciation and amortisation	(246,600)	(332,019)	(535,087)	(662,151)
Other expenses	(908,285)	(837,137)	(1,844,749)	(1,675,284)
Finance costs	(11,863)	(14,101)	(24,156)	(23,462)
Interest income	5,861	13,002	10,569	21,381
Profit before tax	493,926	419,336	917,944	825,130
Taxation	(113,915)	(95,149)	(209,288)	(180,308)
Profit for the period, representing total recognised income and expenses for the period	380,011	324,187	708,656	644,822
	,	<u> </u>		
Other comprehensive income	-	-	-	-
Total comprehensive income for the period, net of tax	380,011	324,187	708,656	644,822
Attributable to: Owners of the parent	380,011	324,187	708,656	644,822

# INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME - CONT'D

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	CURRENT PRECEDING YEAR YEAR CORRESPONDING QUARTER QUARTER			PRECEDING YEAR ENDED
	30 JUNE 2013	30 JUNE 2012	30 JUNE 2013	30 JUNE 2012
Earnings per share attributable to				
owners of the parent (sen per share):				
- Basic	4.89	4.17	9.11	8.29
- Diluted <sup>1</sup>	NA	NA	NA	NA

Note: NA denotes "Not Applicable"

(The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

# INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	AT 30 JUNE 2013 RM'000	AT 31 DEC 2012 RM'000
Non-current assets		
Property, plant and equipment	1,894,833	2,007,817
Intangible assets	557,431	601,860
	2,452,264	2,609,677
Current assets		
Inventories	49,426	69,289
Trade and other receivables	659,301	621,248
Derivative financial instruments	1,175	-
Current tax recoverable	-	4,848
Cash and cash equivalents	761,169	708,856
	1,471,071	1,404,241
TOTAL ASSETS	3,923,335	4,013,918
Non-current liabilities		
Loans and borrowings	545,750	894,276
Deferred tax liabilities	31,147	115,299
Provision for liabilities	20,655	20,102
	597,552	1,029,677
Current liabilities		
Trade and other payables	1,991,225	2,091,210
Derivative financial instruments	-	151
Provision for liabilities	26,608	40,450
Deferred revenue	422,941	405,236
Loans and borrowings	380,796	185,873
Taxation	24,061	-
	2,845,631	2,722,920
Total liabilities	3,443,183	3,752,597
Equity		
Share capital	77,750	77,750
Reserves	402,402	183,571
Total equity - attributable to owners of the parent	480,152	261,321
TOTAL EQUITY AND LIABILITIES	3,923,335	4,013,918
Net assets per share (RM)	0.06	0.03

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

#### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital RM'000	Share premium RM'000	Retained earnings/ (deficit) RM'000	Total RM'000
At 1 January 2013	77,750	691,905	(508,334) <sup>1</sup>	261,321
Total comprehensive income	-	-	708,656	708,656
Transaction with owners: Dividend for the financial year ended 31 December 2012 - fourth interim dividend	-	-	(194,375)	(194,375)
Dividend for the financial year ending 31 December 2013 - first interim dividend	-	-	(295,450)	(295,450)
At 30 June 2013	77,750	691,905	(289,503)	480,152
At 1 January 2012	77,750	691,905	641,776	1,411,431
Total comprehensive Income	-	-	644,822	644,822
Transaction with owners: Dividend for the financial year ended 31 December 2011 - fourth interim dividend	-	-	(505,375)	(505,375)
Dividend for the financial year ended 31 December 2012 - first interim dividend	-	-	(458,725)	(458,725)
At 30 June 2012	77,750	691,905	322,498	1,092,153

Note: <sup>1</sup> The brought-forward deficit was due to the Group's capital management initiatives carried out during the financial year ended 31 December 2012. The Company ("DiGi.Com Berhad") received dividends from one of its subsidiaries in the form of bonus issue of redeemable preference shares and capital repayment amounting to RM509.0 million and RM495.0 million respectively. The Company had declared part of these as special dividend to its shareholders. The deficit arose from the elimination of these intra-group dividends at Group level.

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

# INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

Cash flows from operating activities	PERIOD ENDED 30 JUNE 2013 RM'000	PERIOD ENDED 30 JUNE 2012 RM'000
Profit before tax	917,944	825,130
Adjustments for:		
Non-cash items	606,998	775,121
Finance costs	24,156	23,462
Interest income	(10,569)	(21,381)
Operating profit before working capital changes	1,538,529	1,602,332
Changes in working capital:		
Net change in current assets	(55,767)	(49,692)
Net change in current liabilities	(76,356)	37,282
Cash generated from operations	1,406,406	1,589,922
Interest paid	(24,997)	(11,637)
Government grant received	22,856	15,350
Payments for provisions	(77,959)	(95,058)
Taxes paid	(264,532)	(192,669)
Net cash generated from operating activities	1,061,774	1,305,908
Cash flows from investing activities		
Purchase of property, plant and equipment and		
intangible assets	(377,539)	(294,588)
Interest received	10,922	20,562
Proceeds from disposal of property, plant and		
equipment	1,220	694
Net cash used in investing activities	(365,397)	(273,332)
Cash flows from financing activities		
Draw-down of loan	-	500,000
Repayment of loan and borrowings	(154,239)	(150,000)
Dividend paid	(489,825)	(964,100)
Net cash used in financing activities	(644,064)	(614,100)
Net increase in cash and cash equivalents	52,313	418,476
Cash and cash equivalents at beginning of period	708,856	1,098,170
Cash and cash equivalents at end of period	761,169	1,516,646

(The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Notes to the Interim Financial Report on pages 6 to 9)

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

#### NOTES TO THE INTERIM FINANCIAL REPORT

#### A1. Basis of Preparation

The interim financial report is unaudited and has been prepared in compliance with MFRS 134: Interim Financial Reporting.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2012.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 December 2012 except for the newly-issued Malaysian Accounting Standards Board approved accounting framework - Malaysian Financial Reporting Standards ("MFRS"), Amendments to standards and IC Interpretations ("IC Int.") to be applied by all Entities Other Than Private Entities for the financial periods beginning on or after 1 January 2013:

MFRS 3	Business Combinations (IFRS 3 Business Combinations issued by IASB in March 2004)
MFRS 10	Consolidated Financial Statements
MFRS 11	Joint Arrangements
MFRS 12	Disclosure of Interests in Other Entities
MFRS 13	Fair Value Measurements
MFRS 119	Employee Benefits
MFRS 127	Separate Financial Statements
MFRS 127	Consolidated and Separate Financial Statements (IAS27 as revised by IASB in December 2003)
MFRS 128	Investments in Associates and Joint Ventures
Amendments to MFRS 1	First-time Adoption of Malaysian Financial Reporting Standard- Government Loans
Amendments to MFRS 1	First-time Adoption of Malaysian Financial Reporting Standards (Annual Improvements 2009-2011 Cycle)
Amendments to MFRS 7	Disclosure – Offsetting Financial Assets and Financial Liabilities
Amendments to MFRS 10	Consolidated Financial Statements: Transition Guidance
Amendments to MFRS 11	Joint Arrangements: Transition Guidance
Amendments to MFRS 12	Disclosure of Interests in Other Entities: Transition Guidance
Amendments to MFRS 101	Presentation of Items of Other Comprehensive Income (Amendments to MFRS 101)
Amendments to MFRS 101	Presentation of Financial Statements (Annual Improvements 2009-2011 Cycle)

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

#### NOTES TO THE INTERIM FINANCIAL REPORT - CONT'D

#### A1. Basis of Preparation - Cont'd

Amendments to Property, Plant and Equipment (Annual Improvements 2009-2011

MFRS 116 Cycle)

Amendments to Financial Instruments: Presentation (Annual Improvements 2009-2011

MFRS 132 Cycle)

Amendments to Interim Financial Reporting (Annual Improvements 2009-2011 Cycle)

MFRS 134

Amendments to IC Members' Shares in Co-operative Entities and Similar Instruments

Int.2 (Annual Improvements 2009-2011 Cycle)

The adoption of the above did not have any significant effects on the interim financial report upon their initial application.

### A2. Seasonality or Cyclicality of Interim Operations

The operations of the Group were not significantly affected by any seasonal and cyclical factors.

### A3. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no items affecting assets, liabilities, equity, net income or cash flows that were unusual because of their nature, size or incidence for the current quarter and financial period ended 30 June 2013.

#### A4. Material Changes in Estimates

There were no changes in estimates of amounts reported in prior financial years that have a material effect in the current quarter and financial period ended 30 June 2013.

#### A5. Debts and Equity Securities

There were no issuance, repurchase and repayment of debt and equity securities for the current quarter and financial period ended 30 June 2013, other than the repayment of the fixed-rate term loan ("FRTL") amounting to RM150.0 million on 21 January 2013.

#### A6. Dividend Paid

For the financial period ended 30 June 2013:

- i) the fourth interim tax exempt (single-tier) dividend of 2.5 sen per ordinary share, amounting to RM194.4 million in respect of the financial year ended 31 December 2012, was paid on 8 March 2013; and
- ii) the first interim tax exempt (single-tier) dividend of 3.8 sen per ordinary share, amounting to RM295.5 million in respect of the financial year ending 31 December 2013, was paid on 7 June 2013.

#### A7. Segment Information

Segmental information is not presented as the Group is primarily engaged in the provision of mobile communication services and its related products in Malaysia.

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

### NOTES TO THE INTERIM FINANCIAL REPORT - CONT'D

#### A8. Material Events Subsequent to the End of the Interim Period

There were no material events subsequent to the current quarter and financial period ended 30 June 2013 up to the date of this report.

#### A9. Changes in the Composition of the Group

There were no material changes in the composition of the Group for the current quarter and financial period ended 30 June 2013 including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

#### A10. Changes in Contingent Liabilities or Contingent Assets

There were no material changes in contingent liabilities or contingent assets arising since the last audited financial statements for the financial year ended 31 December 2012, other than the Group having executed a bank guarantee to Suruhanjaya Komunikasi dan Multimedia Malaysia ("SKMM") amounting to RM10.0 million on 25 January 2013, to fulfill SKMM's condition on the allocation of the 2600 MHz spectrum band to DiGi Telecommunications Sdn Bhd, a wholly owned subsidiary of the Company.

#### A11. Capital Commitments

Capital commitments of the Group in respect of property, plant and equipment and intangible assets not provided for as of 30 June 2013 are as follows:

RM'000

	11111 000
Approved and contracted for	561,000
Approved but not contracted for	921,000

#### A12. Related Party Transactions

The related party transactions of the Group have been entered into in the normal course of business. Listed below are the significant transactions and balances with related parties of the Group during the current financial period:

	Transactions for the period ended 30 June 2013 RM'000	Balance due from/(to) at 30 June 2013 RM'000
With the ultimate holding company and fellow subsidiaries		
<ul> <li>Telenor ASA</li> <li>Consultancy services rendered</li> </ul>	12,965	(42,937)
- Telenor Consult AS Personnel services rendered	7,204	(4,484)

# INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

## NOTES TO THE INTERIM FINANCIAL REPORT - CONT'D

## A12. Related Party Transactions - Cont'd

	Transactions for the period ended 30 June 2013 RM'000	Balance due from/(to) at 30 June 2013 RM'000
With the ultimate holding company and fellow subsidiaries - Cont'd		
<ul> <li>Telenor Global Services AS         Sales of interconnection services             on international traffic         Purchases of interconnection services     </li> </ul>	130	(2,958)
on international traffic Purchases of IP transit Purchases of global connectivity	3,774 253 488	
<ul> <li>Total Access Communication         Public Company Limited         Sales of international roaming services         Purchases of international roaming     </li> </ul>	318	6,457
services	2,408	
<ul> <li>DTAC Network Co. Ltd</li> <li>Sales of interconnection services on international traffic</li> </ul>	218	(9,406)
Purchases of interconnection services on international traffic	9,692	
- Telenor Norge AS Sales of international roaming services Purchases of international roaming	242	(349)
services	10	
<ul> <li>Telenor Shared Service AS         Services rendered on application operations and basic operations for     </li> </ul>		(1,220)
data centre	1,082	
<ul> <li>Telenor Shared Services - Pakistan (Private) Limited</li> <li>Purchases of customer centre off- shoring services</li> </ul>	743	(657)
- Telenor IT Asia Sdn Bhd		229
Services rendered on Asian Infrastructure Shared Services Centre	229	

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

### ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B)

### B1. Review of the Performance of the Company and its Principal Subsidiaries

We have provided a full analysis of the Group's performance in the "Management Discussion & Analysis" enclosed.

# B2. Explanatory Comments on Any Material Change in the Profit Before Tax for the Quarter Reported on as Compared with the Immediate Preceding Quarter

The Group's profit before tax of RM493.9 million was 16.5% higher than the immediate preceding quarter, largely a flow-through of the lower handset sales, coupled with reduced accelerated depreciation as the network modernisation exercise approaches its completion in Q3 2013.

## **B3.** Prospects For The Remaining Quarters Up To 31 December 2013

We have provided a full analysis of the Group's prospects up to 31 December 2013 in the "Management Discussion & Analysis" enclosed.

# **B4.** Explanatory Notes for Variance of Actual Profit from Forecast Profit/Profit Guarantee Not applicable.

### **B5.** Taxation

The Group's taxation charge for the current quarter and financial period ended 30 June 2013 respectively were made up as follows:

	Current year quarter ended 30 June 2013 RM'000	Current period ended 30 June 2013 RM'000
Current tax Deferred tax	138,759 (24,844)	293,440 (84,152)
Total	113,915	209,288

The Group's effective tax rate for the current quarter and financial period ended 30 June 2013 of 23.1% and 22.8% respectively was lower than the statutory tax rate of 25.0%, mainly due to the utilisation of broadband network-related tax incentives by one of the subsidiaries of the Group.

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

# ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) - CONT'D

#### **B6.** Status of Corporate Proposals

There was no corporate proposal announced but not completed in the interval from the date of the last report and the date of this announcement.

### **B7.** Group Borrowings

	30 June 2013 RM'000
Current	
FRTL	174,983
Syndicated floating-rate term loan ("SFRTL")	195,934
Finance lease obligation	9,879
·	380,796
Non-current	
SFRTL	501,910
Finance lease obligation	43,840
	545,750
	·

The above loans and borrowings are denominated in Ringgit Malaysia and unsecured.

The FRTL of RM175.0 million is repayable in January 2014. However, following the approval from the Board on 4 June 2013, the Group will early-repay the FRTL on 22 July 2013.

The current portion of the SFRTL of RM196.0 million is repayable in semi-annual installments in September 2013 and March 2014. The non-current portion of the SFRTL amounting to RM504.0 million is repayable in semi-annual installments commencing from September 2014 up to September 2016.

#### **B8.** Financial Instruments

As at 30 June 2013, the Group's outstanding foreign currency forward contracts for the purpose of hedging certain foreign currency-denominated payables, are as detailed below:

				Gain arising from
	Contract value in	Notional		fair value
	foreign currency	value	Fair value	changes
Type of derivative	(USD'000)	(RM'000)	(RM'000)	(RM'000)
Foreign currency				
forward contracts -				
Less than one year	19,000	58,965	60,140	1,175

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

## ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) - CONT'D

#### B8. Financial Instruments - Cont'd

## **Accounting Policy**

The above foreign currency forward contracts were entered into by the Group to minimise its exposure to foreign currency risks as a result of transactions denominated in currencies other than its functional currency, arising from the normal business activities; in accordance with the Group's foreign currency hedging policy. In line with the Group's foreign currency hedging policy, hedging is only considered for firm commitments and highly probable transactions of which hedging shall not exceed 100% of the net exposure value. Firm commitments are netted-off against receivables denominated in the same currency, and only the net exposures are hedged so as to maximise the Group's natural hedge position.

Speculative activities are strictly prohibited. We adopt a layered approach to hedging, where a higher percentage of hedging will be executed for closer-dated exposures and with time, increase the hedge as the probability of the underlying exposure increases. The derivatives and their underlying exposures will be monitored on an on-going basis.

The cash requirement for settling of foreign currency forward contracts is solely from the Group's working capital, in view of its relative immateriality.

Derivative financial instruments comprise forward contracts in the foreign exchange market. Derivatives are stated at fair value which is equivalent to the marking of the derivatives to market, using prevailing market rates. Derivatives with positive market values (unrealised gains) are included under current assets and derivatives with negative market values (unrealised losses) are included under current liabilities in the statement of financial position. Any gains or losses arising from derivatives held for trading purposes, or changes in fair value on derivatives during the financial period that do not qualify for hedge accounting and the ineffective portion of an effective hedge, are recognised in profit and loss.

### **Credit Risk Management Policy**

Foreign currency forward contracts are executed only with credit-worthy financial institutions in Malaysia which are governed by appropriate policies and procedures.

#### **B9.** Material Litigation

There was no pending material litigation as at the date of this report.

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

# ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) - CONT'D

#### B10. Dividends

The Board of Directors has declared a second interim tax exempt (single-tier) dividend of 4.8 sen per ordinary share (2012: 5.9 sen per ordinary share) in respect of the financial year ending 31 December 2013, which will be paid on 6 September 2013. The entitlement date is on 12 August 2013.

A Depositor shall qualify for the entitlement only in respect of:

- (i) shares transferred to the Depositor's Securities Account before 4.00 p.m. on 12 August 2013 in respect of transfers; and
- (ii) shares bought on Bursa Malaysia Securities Berhad ("Bursa Securities") on a cum entitlement basis according to the Rules of Bursa Securities.

Total dividend declared during the financial year ending 31 December 2013 was 6.3 sen per ordinary share, excluding the above-mentioned dividend declarations which are subsequent to the current financial period.

### **B11.** Earnings Per Share

Basic Earnings Per Share

The basic earnings per share for the current quarter and financial period ended 30 June 2013 have been calculated as per the summary below:

	Current year quarter ended 30 June 2013 RM'000	Previous year quarter ended 30 June 2012 RM'000	Current year period ended 30 June 2013 RM'000	Previous year period ended 30 June 2012 RM'000
Earnings				
Profit for the period Amount attributable to owners of the parent	380,011	324,187	708,656	644,822
Weighted average number of ordinary shares ('000)	7,775,000	7,775,000	7,775,000	7,775,000
Basic earnings per share (sen)	4.89	4.17	9.11	8.29

Diluted Earnings Per Share - Not applicable

## INTERIM FINANCIAL REPORT FOR THE SECOND QUARTER AND FINANCIAL PERIOD ENDED 30 JUNE 2013

# ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LR (APPENDIX 9B) - CONT'D

#### B12. Auditors' Report on Preceding Annual Financial Statements

The latest audited financial statements for the financial year ended 31 December 2012 were not subject to any qualification.

#### B13. Disclosure of Realised and Unrealised Profits/(Losses)

	Current year quarter as at 30 June 2013 RM'000	Immediate preceding quarter as at 31 March 2013 RM'000
Total (deficit)/ retained profits of DiGi.Com Berhad and its subsidiaries:		
- Realised	(352,273)	(410,290)
- Unrealised	62,770	36,226
Total	(289,503)	(374,064)

#### **B14.** Additional Disclosures

	Current year quarter ended 30 June 2013 RM'000	Previous year quarter ended 30 June 2012 RM'000	Current year period ended 30 June 2013 RM'000	Previous year period ended 30 June 2012 RM'000
Impairment losses on trade receivables (Reversal)/allowance for	6,866	8,221	13,155	19,253
inventory obsolescence	(404)	682	(499)	446
Foreign exchange loss/(gain)	4,615	(1,704)	(1,500)	(1,694)
Gain on derivatives	(1,479)	(204)	(1,326)	(1,058)

Other than the items highlighted above which have been included in the condensed consolidated statement of comprehensive income, there were no profits/(losses) on any other items and sale of quoted securities, investments and properties included in the results for the current quarter and financial period ended 30 June 2013.

#### c.c. Securities Commission