

PRESS RELEASE

For immediate publication

CelcomDigi delivers resilient FY2025 growth driven by strong execution and operational efficiencies

- Q4 2025 growth in key core segments, convergence adoption, and enterprise solutions
- Delivered financial guidance for the year, declares full year dividend totaling 14.7 sen per share

PETALING JAYA, 11 February 2026 – CelcomDigi Berhad (“CelcomDigi”) today announced its fourth quarter and full year results for the Financial Year 2025 (FY2025), delivering sustainable financial and operational performance while executing a large-scale integration and transformation programme. The company delivered FY2025 results in line with financial guidance, supported by healthy topline momentum and disciplined cost management.

FY2025 total revenue was RM12,958 million, up 2.2% Y-Y from resilient underlying performance, supported by disciplined execution and operational efficiency. Service revenue closed at RM10,906 million, up 1.1% Y-Y, driven by steady performance across its core segments, namely Postpaid, Home & Fibre, and Enterprise TechCo solutions. EBIT rose 15.7% Y-Y to RM2,672 million reflecting stronger topline contributions and ongoing cost efficiencies across operations. This was however partially offset by planned investments in network modernisation as well as higher device and TechCo costs. PAT improved 10.1% Y-Y to RM1,530 million underpinned by effective cost discipline as well as lower appreciation and tax benefits.

The company closed the year with 20.6 million subscribers. It declared a final dividend of 3.6 sen per share or a FY2025 total dividend of 14.7 sen per share, in line with its sustainable dividend commitment to shareholders.

Three-year integration and transformation nearing completion, synergy targets on track

CelcomDigi’s integration and transformation programme is now approaching completion, with major milestones delivered across the business. Network modernisation and integration have surpassed 90% completion, with higher service quality and customer experience in upgraded areas. IT consolidation is 80% complete, marked by the successful transition of its channel management systems upgrade in Q4 2025. The final phases of the enterprise resource planning (ERP) and customer relationship management (CRM) systems are underway and progressing as planned toward full completion in early 2027.

On the retail front, over 60 CelcomDigi stores have been modernised, while the nationwide refresh of over 300 exclusive partner stores is now two-thirds complete. The company recorded strong traction for the new CelcomDigi App with over 5.5 million registered users in its first three months, as at end 2025.

Strengthened foundations set the stage to fuel growth in 2026

CelcomDigi’s Chief Executive Officer, Albern Murty said, “Our Q4 and full year results reflect the strength of our execution and commitment to delivering superior customer experiences. Every improvement made to our network, digital journeys, products and customer support is designed to create more value for our customers, and this continues to inspire our people to raise the bar in everything they do. We also advanced the final phase of our integration, simplified how we operate, and strengthened the core capabilities of the company. The operational efficiencies we achieved this year have created a more resilient organisation and strengthened our ability to invest where

it matters most for our customers. We have launched new products and offerings to cater to our segments' needs while delivering better returns."

Financial and Operational Highlights

RM'mn	4Q25	3Q25	4Q24	Q-Q	Y-Y	FY25	FY24	Y-Y
Total Revenue	3,445	3,125	3,276	10.2%	5.2%	12,958	12,679	2.2%
Service Revenue	2,831	2,728	2,720	3.8%	4.1%	10,906	10,792	1.1%
EBIT	592	648	310	-8.6%	91.0%	2,672	2,310	15.7%
PAT	353	350	163	0.9%	116.6%	1,530	1,390	10.1%
CAPEX	733	343	1,152	113.7%	-36.4%	1,574	2,372	-33.6%
Subscriber base (K)	20,590	20,493	20,394	0.5%	1.0%	20,590	20,394	1.0%

Postpaid: Sustained growth momentum from expanding base and higher-value plans

- FY2025: Postpaid revenue grew 4.1% Y-Y to RM4,355 million, supported by subscriber increase of 307K (+5.3% Y-Y) to 6.09 million from increased adoption of CelcomDigi One™ convergence plans. Continued customer upgrades to higher-value bundles lifted ARPA to RM111.40 (+7.6% Y-Y).
- Q4 2025: Postpaid revenue was RM1,117 million (+2.4% Q-Q and +5.1% Y-Y). Subscribers grew +81K Q-Q and +307K Y-Y to 6.09 million. ARPU was stable at RM60, with account-level value improving from increased take-up of converged and multi-line offerings.

Prepaid: Stabilised revenue from quality acquisition and retention focused activities

- FY2025: Prepaid performance stabilised with revenue resilient at RM4,213 million (-4.6% Y-Y). Disciplined base management and quality acquisitions strengthened subscriber mix, resulting in a subscriber base of 12.28 million.
- Q4 2025: Prepaid revenue was stable at RM1,056 million (+0.5% Q-Q, -2.9% Y-Y) with healthier subscriber mix despite subscriber reduction of -65K Q-Q or -580K Y-Y to 12.28 million. ARPU improved to RM29 supported by improvements in core base, monthly internet plan adoption, and gross add retention.

Home & Fibre: Healthy growth across Fibre, FWA and Convergence

- FY2025: Home & Fibre recorded strong revenue growth of 40.2% Y-Y to RM258 million, with subscribers rising +52.4% Y-Y to 285K. This was fueled by increased demand for fibre, FWA, high-speed connectivity solutions, and higher-value bundles.
- Q4 2025: Revenue grew to RM73 million (+5.8% Q-Q, +30.4% Y-Y), supported by robust fibre and FWA momentum, a growing subscriber base and consistent demand for high-speed connectivity. Subscribers grew by +25K Q-Q, and +98K Y-Y to 285K. ARPU remained steady at RM90, with short-term dilution from higher additions.

Enterprise: Revenue stable with strong growth from Solutions

- FY2025: Enterprise revenue experienced a mix shift, with Enterprise Solutions delivering strong growth of +24.3% Y-Y. This cushioned softer Enterprise Mobile revenue reduction of 9.1% Y-Y, mainly driven by an industry-wide decline in bulk SMS. TechCo performance saw continued momentum in IoT, with cybersecurity as a key growth engine, diversifying Enterprise revenues and positions the business for continued solution-led growth.
- Q4 2025: Revenue was RM336 million (+23.1% Q-Q, +9.4% Y-Y) with strong solutions growth offsetting softer mobile and bulk SMS performance, maintaining healthy underlying momentum.

FY2026 Financial Guidance

The company enters its next phase of growth on a solid foundation, committed to delivering superior customer experience, strengthening its market position, and delivering stronger financial outcomes for all stakeholders. FY2026 financial guidance is as follows:

Service Revenue	Low single digit growth
EBIT ¹	Low single digit growth
CAPEX Intensity	12% - 13%

¹ To accurately reflect CelcomDigi's underlying performance, EBIT growth guidance for 2026 excludes any unusual, non-recurring items and/or extraordinary items (ROU impairment & cost for voluntary separation scheme in 2025) and the potential impact from DNB and regulatory developments.

More on CelcomDigi's Q4 and full year FY2025 performance [here](#).

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About CelcomDigi

CelcomDigi is Malaysia's largest mobile network operator with more than 20.6 million users on its network. The company aims to serve the growing digital needs of its customers by leveraging its newly combined widest network footprint, distribution touchpoints, innovative range of digital products and services, and superior customer experience powered by over 3,800 top industry experts. The company has clearly defined ambitions to advance the nation, inspire Malaysian society, and be a leader in inclusion and ESG practices. For more information on CelcomDigi, visit www.celcomdigi.com.

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